### NEWSLETTER





### WILDEN AG

Issue 2 - 1rd Quarter 2004

INNOVATIVE PLASTIC SYSTEMS

Dongguan, Perl River Delta, China



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Production, Wise Plastic and Metal Factory, Dongguan



Wilden Asia

# Wilden AG further expands its international presence

## New locations in China and Bosnia-Herzegovina

With a cooperation in China, WILDEN AG continues the strategy of internationalization in the country with the most population in the world. For our customers now, more than 8,000 sqm of production area are available for Medical and Technical Plastic Parts at the location at Dongguan City. A joint venture for the production of Technical and Medical Plastic Systems was founded in Bosnia-Herzegovina.

With a Sales & Distribution Office in China and Hong Kong, WILDEN AG is already active on the Asian market since 2003 under the name WILDEN Asia. As a result of the cooperation with Wise Plastic + Metal Factory in Dongguan City (South China), WILDEN ASIA can also offer production capacities in China. In cooperation with WILDEN, the Wise Group is licensed both to perform export businesses and to supply the Chinese market. In turn, WILDEN is licensed to work for the Wise Group in Europe. "Our customers demand increasingly for the presence of their suppliers in Asia", explains Hans Wilden, CEO of WILDEN AG. "With our commitment in China, we set the course for continuous growth in times of a more and more severe competition". The cooperation partner is an established medium-sized enterprise providing more than 25 years of experience in precision injection molding. Thus, WILDEN AG also offers quality standards certified according to ISO 9001:2000 in China.

### Production of optical plastic parts in China

Wise Plastic + Metal Factory has specialized in optical plastic parts. At the **location at Dongguan City in the province of Guangdong**, the company provides more than **350 employees and 8,120 sqm of production area**. A class **100,000 clean-room capacity of 300 sqm** went into service especially for the WILDEN Group, and **21 injection molding machines** with a clamping force of **50** – **200** tons are in use for the production.

Production capacity in Dongguan, China:

## Wise Plastic and Metal Factory:

- 25 years of experience in precision injection molding
- ISO 9001:2000
- 350 employees and 8,120 sqm of production area. A class 100,000 clean-room capacity of 300 sqm especially for the Wilder Group

#### **Full-Service:**

- injection molding
- lacquering
- adhesive bonding
- welding
- packing and assembling
- own precision moldmaking

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Assembling capacities in Dongguan





Mrs. Dr. Antje Stein, Managing Director KOWI d.o.o.



Assembling capacities in Banja Luka

In total, the Wise Group has more than **800** employees and more than **50** injection molding machines as well as productions for assembly and electronic components. In addition to injection molding, lacquering, adhesive bonding, welding, packing and assembling, the service also includes own precision moldmaking.

## Joint venture for Technical and Medical Plastic Systems in Bosnia-Herzegovina

The presence of WILDEN AG in **Eastern Europe** is further expanded by a **joint venture in Bosnia-Herzegovina**. The KOWI d.o.o. corporation, of which WILDEN AG holds a 40 percent share, is domiciled in **Banja Luka** and was founded in cooperation with the **Kors company**. "As the result of producing in Bosnia-Herzegovina, we achieve a further cost reduction for our customers", explains Dr. Antje Stein, director of KOWI d.o.o. "Furthermore, we can enter new markets from Banja Luka."

KOWI d.o.o. provides a production area of 8,000 sqm for the production of Technical and Medical Plastic Systems, and 4,000 sqm are additionally available for an assembly hangar for manual assembling and machinery. In total, 50 machines for injection molding will be used. Moldmaking and injection molding are offered as services in Banja Luka during the start phase. A further expansion of the service and business portfolio is planned.

#### More than 55,000 sqm of production area world-wide

As a result of the new locations, WILDEN AG has expanded its production capacities considerably. Meanwhile more than 55,000 sqm of production area are available for the customers in subsidiaries, holdings, cooperation and joint ventures. Approximately 27,000 sqm are situated in West Europe, approx. 17,000 sqm in Eastern Europe, 3,000 sqm in the United States of America and 8,000 sqm in Asia.

### Global competence in production - concentrated competence in development and technology

We offer our customers worldwide production capacities in corporation with our competence in product development as well as our technical Know how. How? - You will find more informations about in our next newsletter. There, we will inform you about our new Technology Competence Center (TCC).

### Production capacity in Bosnia-Herzegovina:

## Joint venture WILDEN AG and KORS: KOWI d.o.o.

- 8.000 sqm
   production area,
   additionally 4,000
   sqm assembling and machinery
- 50 machines for
- injection molding
- A further expansion of the service and business portfolio is planned